Opportunity Knocks

How to do Business with CUCF & Major Construction Project Highlights
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Summary of Today’s Panel

- **Overview of the City University Construction Fund**
  - Jeffrey Weinstein, Director of Procurement Services, CUNY/CUCF Office of Facilities Planning, Construction and Management

- **New York City College of Technology New Academic Building Construction Project**
  - Jamie Fundinger, Project Manager, F.J. Sciame Construction Company

- **Baruch College Field Building Renovation Project**
  - James Gaspari, Associate Vice President, The LiRo Group

- **Questions and Answers**
Overview of CUNY & CUCF

- **CUNY – The City University of New York**
  - Nation’s leading urban public university
  - Provides first-rate academic opportunities for students of all backgrounds
  - 24 Colleges and Professional Schools located throughout New York City serving 540,000 students
  - 303 buildings with 27 million square feet of space

- **CUCF – The City University Construction Fund**
  - NYS public benefit corporation that supports CUNY’s educational purposes
  - Advances design, construction and development projects for new facilities & ongoing renovation of existing structures
  - For a number of procurements, CUCF acts on behalf of CUNY and executes the contracts
What We Procure for Our Capital Program

- Contracts for specific projects and task order requirements contracts for multiple projects, in the following principal areas:
  - **Design**
    - Architectural Design Services
    - Engineering Design Services
    - Master Planning Services
  - **Construction**
    - Construction Management/Build Services
    - General Contractors
    - Trades Contractors
  - **Property Development Services**
    - Public Private Partnerships
- MWBE contracting opportunities available at all tiers:
  - Prime Contracting, Sub-contracting, Sub-sub-contracting & Suppliers
Outreach: Where Our Solicitations are Advertised

- NYS Contract Reporter, NYC Record, Minority Commerce Weekly
- Our Procurement Opportunities Website at [www.cuny.edu/cunybuilds](http://www.cuny.edu/cunybuilds)
  - Solicitation announcements are posted
  - Solicitation documents can be downloaded
  - MWBEs can identify current and upcoming procurement & partnering opportunities and the status of projects
- Direct outreach to firms on our Solicitation Outreach List
  - Register for our Solicitation Outreach List on our Website
- Canvassing applicable firms on the NYS Certified MWBE List
  - Visit the Empire State Development table in the Marketplace
- CUNY Small Business Development Centers
  - Visit the Small Business Development Centers table & the LaGuardia Community College Procurement Technical Assistance Center table in the Marketplace
- Ongoing outreach at MWBE conferences, fairs & events
Current Contracting Opportunities on Our Website Right Now

- **Bidding Opportunities**
  - NYC College of Technology New Academic Building
    - Drywall, Carpentry, Ceilings, Doors/Hardware, Millwork & Temporary Protection – Bids Due August 26th
    - Ornamental Metals, Glass and Glazing, Façade Maintenance & Coiling Doors – Bids Due August 26th

- **Partnering Opportunities**
  - Construction Management/Build Services Requirements Contracts
  - Architectural Design Services Requirements Contracts
  - Engineering Design Services Requirements Contracts
  - Master Planning Services Requirements Contracts
Upcoming Contract Opportunities

- Architectural Design Services Multi-Year Requirements Contracts (New Round)
- Baruch College Renovation of the Field Building - Phase 1A Lobby Renovation
- Bronx Community College Egress Stair Repair
- College of Staten Island Renovation of Building 2M South Wing
- College of Staten Island Veterans Support Services Renovation
- Hostos Community College Design of Allied Health & Natural Science Building Complex
- New York City College of Technology New Academic Building
  - Site Security Guard
  - Medical/Lab Equipment/Casework
  - Theater Rigging/Draperies/Platforms/Lighting
  - Paintings/Coatings
  - Flooring
  - Food Service Equipment
  - Parking Control/LD Equipment
  - Signage
  - Exterior Site-work
- Queens College ADA Bathroom Upgrade
- Queens College Lower Level & Partial Main Roof Replacement
- Queens College Steam & Condensate Piping Replacement
- Queens College Television Production Studio Systems Integration & Equipment
Navigating the CUNY/CUCF Procurement & Partnering Opportunities Website

www.cuny.edu/cunybuilds

- Identify current and upcoming procurement & partnering opportunities and the status of projects

- Bid as a prime or link up as a sub with actual or potential primes by accessing the website for lists of the firms that:
  - Downloaded a solicitation
  - Attended a site visit/pre-bid meeting
  - Submitted a response to a solicitation
  - Made the “shortlist”
  - Received a contract award

- Two Examples:
  - Drywall, Carpentry Bid – NYCCT New Academic Building
  - Architectural Design Services Requirements Contracts Task Orders
CUCF MWBE Program

- CUCF’s MWBE Participation Goal is 20%:12% MBE & 8% WBE
- CUCF’s Actual MWBE Utilization Performance for SFY 2014:
  - 35% ($21 million out of $61 million)
- Principal Approaches:
  - Construction Managers, Prime Contractors & Design Consultants must provide an MWBE Utilization Plan for Contracts & Task Orders
  - Extensive and Ongoing Outreach
  - Procurement Opportunities Website
  - Reporting Database
  - Linkage of Accounts Payable & MWBE Reporting
  - Standardized MWBE Forms, Solicitation & Contract Boilerplates
  - Amendment of Contractual MWBE Goals
- Contractual Relationships at all Tiers with over 100 MWBEs
- Visit our Website
  - www.cuny.edu/cunybuilds
- Send us Questions
  - CUNY.Builds@mail.cuny.edu