

Opportunity Knocks

CUCF
The City University
Construction Fund

How to do Business with CUCF & Major Construction Project Highlights August 14, 2014



Perkins Eastman
100 Park Avenue | 12th Floor
New York, NY 10017 | 212.512.2000

CITY TECH ACADEMIC BUILDING
(NORTH WEST ELEVATION) AUGUST 2014



Baruch College Field Building

www.cuny.edu/cunybuilds
CUNY.Builds@mail.cuny.edu

Summary of Today's Panel

- ❑ **Overview of the City University Construction Fund**
 - Jeffrey Weinstein, Director of Procurement Services, CUNY/CUCF Office of Facilities Planning, Construction and Management

- ❑ **New York City College of Technology
New Academic Building Construction Project**
 - Jamie Fundinger, Project Manager, F.J. Sciame Construction Company

- ❑ **Baruch College Field Building Renovation Project**
 - James Gaspari, Associate Vice President, The LiRo Group

- ❑ **Questions and Answers**

Overview of CUNY & CUCF

□ **CUNY – The City University of New York**

- Nation's leading urban public university
- Provides first-rate academic opportunities for students of all backgrounds
- 24 Colleges and Professional Schools located throughout New York City serving 540,000 students
- 303 buildings with 27 million square feet of space

□ **CUCF – The City University Construction Fund**

- NYS public benefit corporation that supports CUNY's educational purposes
- Advances design, construction and development projects for new facilities & ongoing renovation of existing structures
- For a number of procurements, CUCF acts on behalf of CUNY and executes the contracts

What We Procure for Our Capital Program

- ❑ Contracts for specific projects and task order requirements contracts for multiple projects, in the following principal areas:
 - Design
 - Architectural Design Services
 - Engineering Design Services
 - Master Planning Services
 - Construction
 - Construction Management/Build Services
 - General Contractors
 - Trades Contractors
 - Property Development Services
 - Public Private Partnerships
- ❑ MWBE contracting opportunities available at all tiers:
 - Prime Contracting, Sub-contracting, Sub-sub-contracting & Suppliers

Outreach: Where Our Solicitations are Advertised

- ❑ NYS Contract Reporter, NYC Record, Minority Commerce Weekly
- ❑ Our Procurement Opportunities Website at www.cuny.edu/cunybuilds
 - Solicitation announcements are posted
 - Solicitation documents can be downloaded
 - MWBEs can identify current and upcoming procurement & partnering opportunities and the status of projects
- ❑ Direct outreach to firms on our Solicitation Outreach List
 - Register for our Solicitation Outreach List on our Website
- ❑ Canvassing applicable firms on the NYS Certified MWBE List
 - Visit the Empire State Development table in the Marketplace
- ❑ CUNY Small Business Development Centers
 - Visit the Small Business Development Centers table & the LaGuardia Community College Procurement Technical Assistance Center table in the Marketplace
- ❑ Ongoing outreach at MWBE conferences, fairs & events

Current Contracting Opportunities on Our Website **Right Now**

❑ Bidding Opportunities

- NYC College of Technology New Academic Building
 - Drywall, Carpentry, Ceilings, Doors/Hardware, Millwork & Temporary Protection – Bids Due August 26th
 - Ornamental Metals, Glass and Glazing, Façade Maintenance & Coiling Doors – Bids Due August 26th

❑ Partnering Opportunities

- Construction Management/Build Services Requirements Contracts
- Architectural Design Services Requirements Contracts
- Engineering Design Services Requirements Contracts
- Master Planning Services Requirements Contracts

Upcoming Contract Opportunities

- ❑ Architectural Design Services Multi-Year Requirements Contracts (New Round)
- ❑ Baruch College Renovation of the Field Building - Phase 1A Lobby Renovation
- ❑ Bronx Community College Egress Stair Repair
- ❑ College of Staten Island Renovation of Building 2M South Wing
- ❑ College of Staten Island Veterans Support Services Renovation
- ❑ Hostos Community College Design of Allied Health & Natural Science Building Complex
- ❑ New York City College of Technology New Academic Building
 - Site Security Guard
 - Medical/Lab Equipment/Casework
 - Theater Rigging/Draperies/Platforms/Lighting
 - Paintings/Coatings
 - Flooring
 - Food Service Equipment
 - Parking Control/LD Equipment
 - Signage
 - Exterior Site-work
- ❑ Queens College ADA Bathroom Upgrade
- ❑ Queens College Lower Level & Partial Main Roof Replacement
- ❑ Queens College Steam & Condensate Piping Replacement
- ❑ Queens College Television Production Studio Systems Integration & Equipment

Navigating the CUNY/CUCF Procurement & Partnering Opportunities Website

www.cuny.edu/cunybuilds

- ❑ Identify current and upcoming procurement & partnering opportunities and the status of projects

- ❑ Bid as a prime or link up as a sub with actual or potential primes by accessing the website for lists of the firms that:
 - Downloaded a solicitation
 - Attended a site visit/pre-bid meeting
 - Submitted a response to a solicitation
 - Made the “shortlist”
 - Received a contract award

- ❑ Two Examples:
 - Drywall, Carpentry Bid – NYCCT New Academic Building
 - Architectural Design Services Requirements Contracts
Task Orders

CUCF MWBE Program

- ❑ CUCF's MWBE Participation Goal is 20%: 12% MBE & 8% WBE
- ❑ CUCF's Actual MWBE Utilization Performance for SFY 2014:
 - ❖ **35% (\$21 million out of \$61 million)**
- ❑ Principal Approaches:
 - ❑ Construction Managers, Prime Contractors & Design Consultants must provide an MWBE Utilization Plan for Contracts & Task Orders
 - ❑ Extensive and Ongoing Outreach
 - ❑ Procurement Opportunities Website
 - ❑ Reporting Database
 - ❑ Linkage of Accounts Payable & MWBE Reporting
 - ❑ Standardized MWBE Forms, Solicitation & Contract Boilerplates
 - ❑ Amendment of Contractual MWBE Goals
- ❑ Contractual Relationships at all Tiers with over 100 MWBEs
- ❑ Visit our Website
 - ❑ www.cuny.edu/cunybuilds
- ❑ Send us Questions
 - ❑ CUNY.Builds@mail.cuny.edu